



Microsoft Certified Trainer Program

DECEMBER 2017

Microsoft Learning

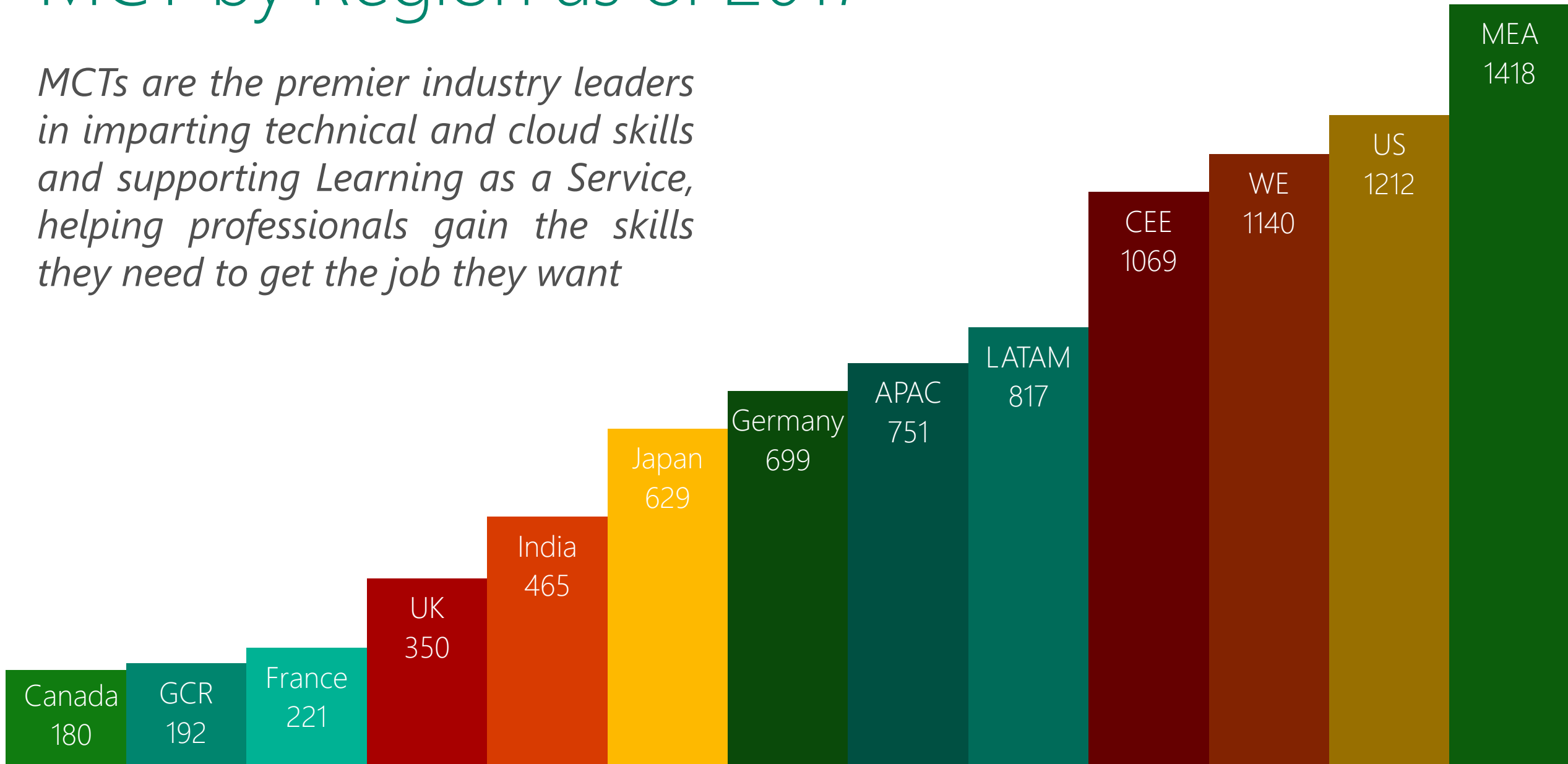
Microsoft is an innovative company, and frequently releases new software and technologies into the marketplace. Many of Microsoft's software and technologies are technically complex, and computer professionals and other end users may require training from knowledgeable trainers in aspects of their use. In order to make such training generally available, Microsoft has developed the MCT Program which grants membership to professional trainers and learning consultants who demonstrate and maintain technical and instructional expertise on Microsoft technologies and who have complied with all requirements.

The MCT Program requirements reflect the skills necessary to train information technology professionals and others on developing, implementing, supporting, and maintaining solutions using Microsoft software, services and technologies. The MCT Program allows students, training providers, and organizations to identify skilled professionals who can deliver training on Microsoft software, services and technologies. Trainers with membership in the MCT Program are a vital resource in today's IT and information worker training communities.

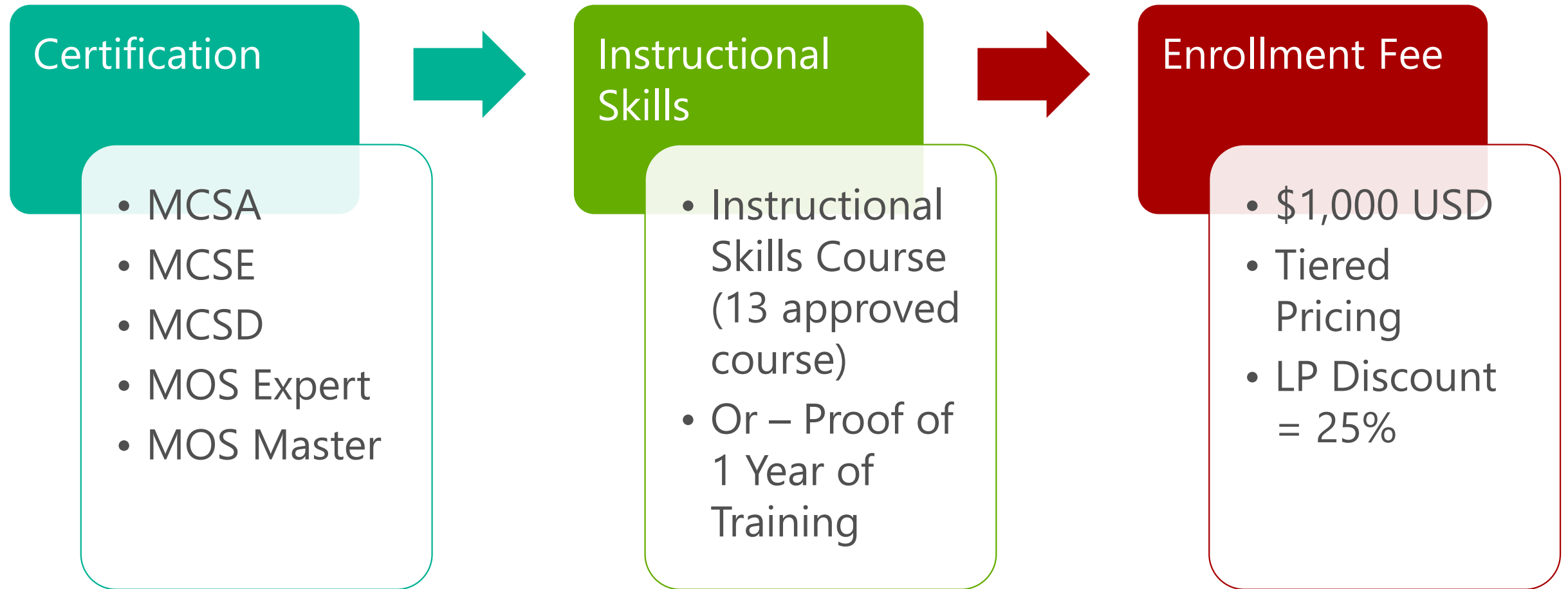
For more information: www.microsoft.com/en-us/learning/mct-certification.aspx

MCT by Region as of 2017

MCTs are the premier industry leaders in imparting technical and cloud skills and supporting Learning as a Service, helping professionals gain the skills they need to get the job they want



MCT Enrollment Process



MCT Program Benefits

Lab Access

- MCTs receive free access to labs, to support trainer readiness
- More than 3,769 MCTs (38%) have activated their accounts
- On average MCTs run 6.9 labs per month

Software & Services

Access to **MCT Software & Services** allows MCTs to become subject matter experts on the software and products they train on. Nearly 100% of MCTs redeem this benefit.

MCT Software and Services:

- 500+ software downloads through Visual Studio portal
- Office 365 Developer subscription
- \$100 Azure monthly credit
- Power BI Pro
- Partner offers

MCT Developer Software and Services:

- 500+ software downloads through Visual Studio portal
- Office 365 Developer subscription
- \$150 Azure monthly credit
- Visual Studio Enterprise
- Windows developer accounts
- Partner offers

Community

- Website Access is available to MCT and MCT Alumni
- [MCT Dashboard Site](#)
- [MCT Alumni Dashboard Site](#)
- Benefit Access
- [MCT Central](#)
 - Events
 - Forum access

Azure

- \$100 Monthly credit for use on Azure services through **MCT Software & Services**
- Additional Azure Passes available for trainer readiness - limit 6 per month

Exam Vouchers

- MCTs and Alumni receive 50% off exams
- One free MOS exam each year

Courseware Marketplace

Access to Microsoft Official Courseware, presentations, training materials (60% of MCTs) including MOC & MOC On Demand

Books & e-Books

- 40% discount on Books and 50% discount for e-books – great discounts for students too!
- E-Book & Book discount vouchers are redeemable through Microsoft Press.

MCT Azure Pass Program

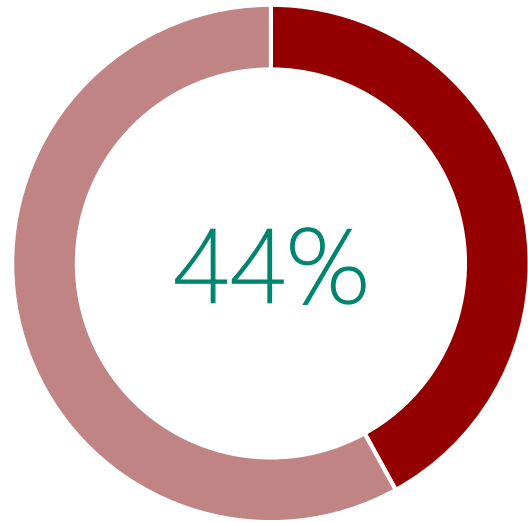
Microsoft provides an Azure Pass for MCTs that are teaching Azure MOC in order to prepare for their class

Azure Pass Request Tool: <https://vouchers.cloudapp.net/AzurePass/>

Requirements

- ✓ Must be an Active MCT who is teaching an eligible MOC class
- ✓ Request Azure pass up to 30 days before class
- ✓ MCT can make a request every 3 days for different eligible classes provided class dates are 4 days apart
- ✓ \$100 USD credit to use to open an Azure account for up to 30 days OR when the \$100 credit has been reached, whichever comes first.
- ✓ Azure Pass will automatically expire 90 days from the date of issuance from the tool.

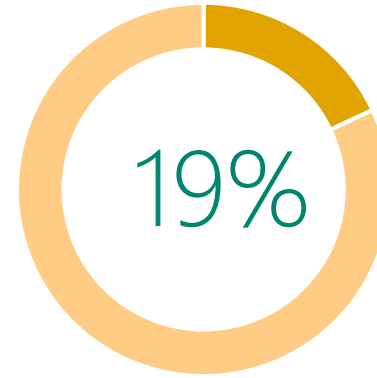
MCTs certified on Strategic Technologies*



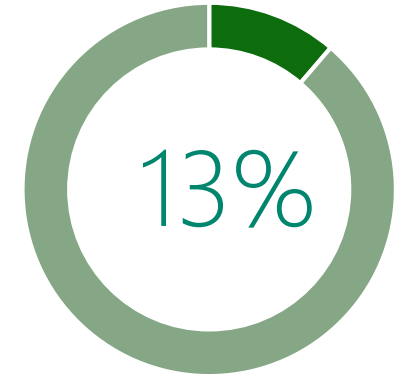
MCTs certified in at least 1 strategic technology



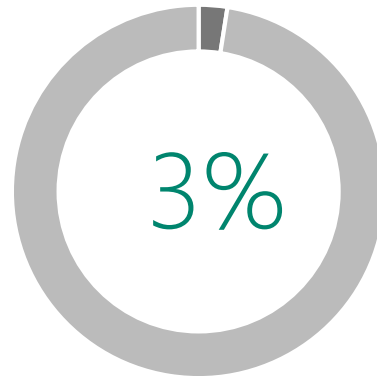
Certified in Azure



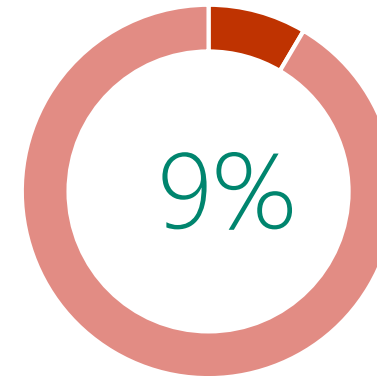
Certified in O365



Certified in Windows Server 2016



Certified in Data Mgmt & Analytics



Certified in Windows 10

*as of October 2017

FY18 Incentives Overview

1

Renewal
Incentive

*10% off program
fee with Cloud
Certification*

2

Exam Incentive

75% off Exams

3

New MCT
Incentive

*20% off program
fee for new MCTs*

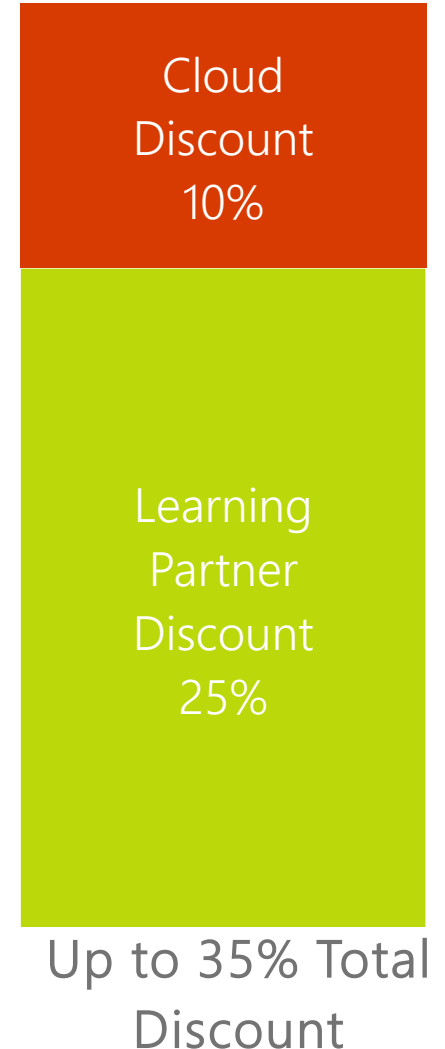
4

MCT Referral
Incentive

*10% off program
fee for referring a
new MCT*

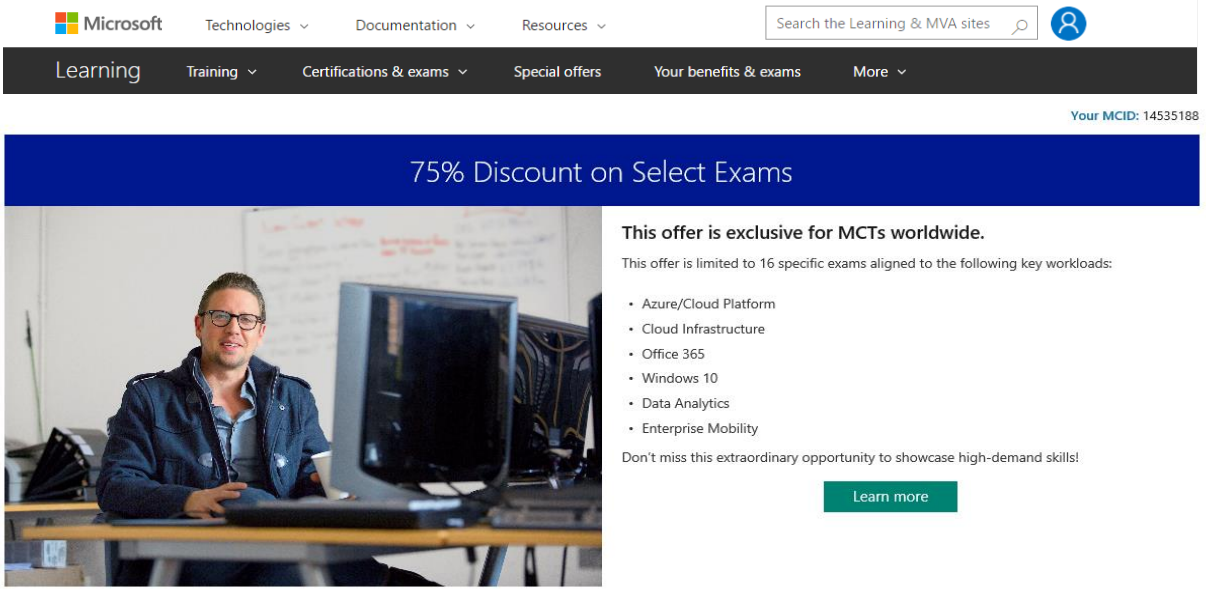
MCT Cloud Incentive Program

- 10% off MCT Renewal Fee with any of the following Cloud Certifications
 - ✓ MCSA: Office 365
 - ✓ MCSA: Linux on Azure
 - ✓ MCSA: Cloud Platform
 - ✓ MCSA: Machine Learning
 - ✓ MCSE: Cloud Platform and Infrastructure
- Discount limit = 10%
- Available July 1, 2017 through June 30, 2018



MCT Exam Offer to Support Strategic Exams

- 75% off Strategic Exams
- 16 Exams Available
- Available July 1, 2017 through Dec 31, 2017
- Available exclusively through the MCT Dashboard
- New offer beginning in January 2018



The screenshot shows the Microsoft Learning & MVA website. At the top, there is a navigation bar with the Microsoft logo and links for Technologies, Documentation, and Resources. A search bar is located on the right. Below the navigation bar, there is a dark blue header with the text "75% Discount on Select Exams". To the left of this header is a photo of a man sitting at a desk with a computer. To the right, there is a text box that reads "This offer is exclusive for MCTs worldwide." and "This offer is limited to 16 specific exams aligned to the following key workloads:". Below this, there is a list of workloads: Azure/Cloud Platform, Cloud Infrastructure, Office 365, Windows 10, Data Analytics, and Enterprise Mobility. A "Learn more" button is located at the bottom right of the text box. Below the photo, there is a blue bookmark icon and the text "Your benefits & exams". At the bottom, there is a small text box that reads "Based on your most recent exam, it looks like you might be following this popular certification path. For other paths, see the Certification Planner."

Microsoft Technologies Documentation Resources Search the Learning & MVA sites

Learning Training Certifications & exams Special offers Your benefits & exams More

Your MCID: 14535188

75% Discount on Select Exams

This offer is exclusive for MCTs worldwide.

This offer is limited to 16 specific exams aligned to the following key workloads:

- Azure/Cloud Platform
- Cloud Infrastructure
- Office 365
- Windows 10
- Data Analytics
- Enterprise Mobility

Don't miss this extraordinary opportunity to showcase high-demand skills!

[Learn more](#)

Your benefits & exams

Based on your most recent exam, it looks like you might be following this popular certification path. For other paths, see the [Certification Planner](#).

<http://microsoft.com/en-us/learning/dashboard.aspx>

75% Discount on Select Exams for MCTs

This offer is exclusive for MCTs worldwide. From now until December 31, 2017, MCTs are eligible to receive a 75% discount on the following exams. Exams must be taken by December 31, 2017. Access the offer through [MCT Dashboard](#). To complete the transaction, the MCT will be transferred to the Pearson VUE site. The 75% discount will be applied on the My Order page.

- [70-346: Managing Office 365 Identities and Requirements](#)
- [70-347: Enabling Office 365 Services](#)
- [70-398: Planning for and Managing Devices in the Enterprise](#)
- [70-475: Designing and Implementing Big Data Analytics Solutions](#)
- [70-466: Implementing Data Models and Reports with Microsoft SQL Server](#)
- [70-467: Designing Business Intelligence Solutions with Microsoft SQL Server](#)
- [70-473: Designing and Implementing Cloud Data Platform Solutions](#)

- [70-532: Developing Microsoft Azure Solutions](#)
- [70-533: Implementing Microsoft Azure Infrastructure Solutions](#)
- [70-534: Architecting Microsoft Azure Solutions](#)
- [70-697: Configuring Windows Devices](#)
- [70-740: Installation, Storage, and Compute with Windows Server 2016](#)
- [70-741: Networking with Windows Server 2016](#)
- [70-742: Identity with Windows Server 2016](#)
- [70-743: Upgrading Your Skills to MCSA: Windows Server 2016](#)
- [70-744: Securing Windows Server 2016](#)

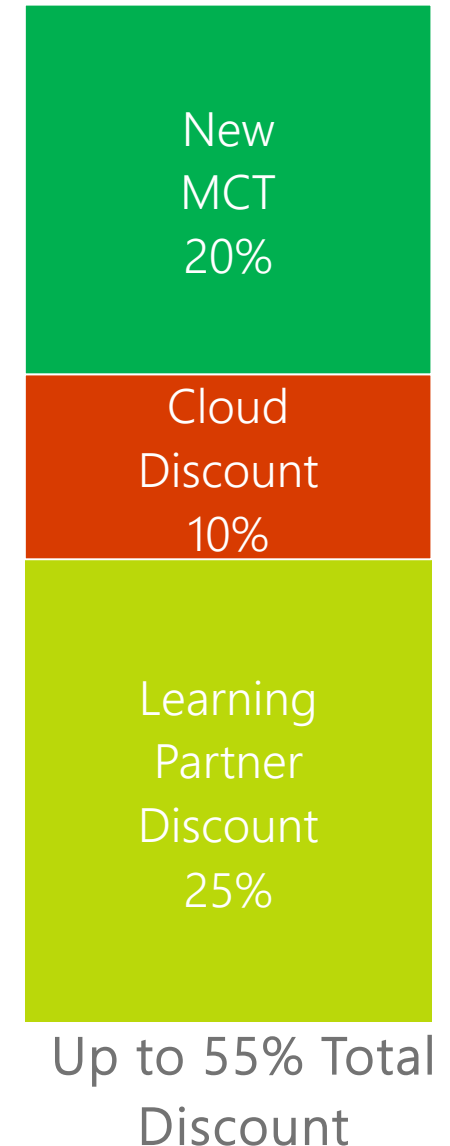
New MCT Incentive

New MCT Fee Discount:

- New MCTs will receive a 20% discount off their MCT enrollment fee beginning July 1, 2017 through June 30, 2018.
- This offer is stackable with other discounts including Learning Partner (25%) or Cloud Discount (10%).

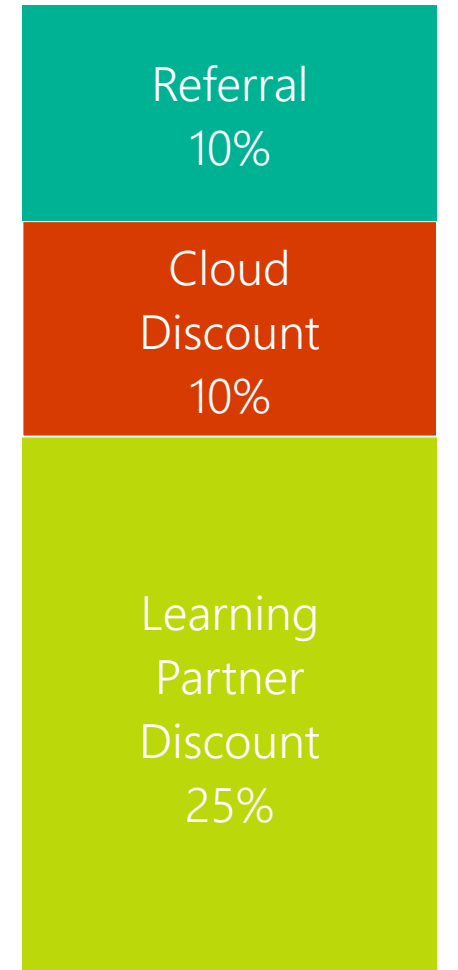
Program Details

- This discount can be combined with other discounts including Learning Partner, MSIA, or Cloud Discount
- No discount vouchers needed– discount validated during enrollment process.
- If a non-active MCT reenrolls in the program this discount does not apply as they already qualify for the reenrollment fee which is the same as the renewal rate



MCT Referral Program

- New incentive available
- 10% off your renewal fee when you refer a new MCT
- Valid Nov 1, 2017 – March 31, 2018
- Fill out the form [HERE](#) to receive your discount code
- Discount code does not expire



Up to 45% Total
Discount

Community Sponsored Events

Name	Region	Date	Location	Info
Africa MCT Summit	Africa	12/7/17-12/9/17	Lagos, Nigeria	Website
MCT "Cloud Pro" Readiness	UK	2/24/17-2/25/17	York, England	Website
North America MCT Summit	North America	2/26/18-2/28/18	Redmond, WA	Website
MCT Summit Colombia 2018	LATAM	3/16/18-3/17/18	Bogoto, Columbia	Website
MCT Summit Brazil 2018	Brazil	March 2018	Rio de Janeiro	Details TBD
MCT Summit Pakistan	EMEA	6/8/18	Islamabad, Pakistan	Website
Global MCT Summit	Global	10/22/18-10/26/18	Cologne, Germany	Website

